

Comparing Enterprise Architecture in Defence and Financial Services

Integrated EA
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Comparing EA

Drivers

**EA
Capability**

**EA
Content**

**Conclusions
& Trends**

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Business Challenges

Defence

- Wider Defence Environment
- Stateful 'Enterprise'
- Collaboration
- Value for Money
- Time to Deploy
- New Markets
- New Paradigms
- Enable Integration
- M&As
- Compliance

Financial Services

- CRM
- Stateful Processes
- Time to Market
- Compliance
- Enable Integration
- Reduce Costs
- Reduce Risks
- M&As

EA Objectives

Defence

- Reduce Costs
- Reduce Time to Deploy
- Enable Integration
- Make sense of it all
- Support M&A Activity
- Security Integration
- Enable Compliance

Financial Services

- Reduce Time to Market
- Enable Compliance
- Enable Integration
- Reduce Costs
- Make sense of it all
- Security Integration
- Support M&A Activity

Business Change

Defence

– Last 5 years

- Complexity
- No longer Cost-Plus
- No longer 'Cosy'
- Collaboration
- New Paradigms
- Real-Time
- Supply Chain
- Service / Maintain
- M&A Consolidation

Financial Services

– Last 15 years

- No longer Cost-Plus
- No longer 'Cosy'
- Customer Focus
- Greenfield Competition
- Internet
- Internal Integration
- Aggregation
- Supply Chain
- M&A Consolidation

Business Categorisation

Defence

- **Functional Segments**
 - Platforms - Aircraft, Naval, Land
 - Electronics and IT
 - Ordnance and Guns
 - Facilities and Operations
 - Logistics and Support
 - Information Services and Intelligence
- **Actors / Organisations**
 - Customer
 - Operator
 - Front-Line
 - Intermediary
 - Integrator
 - Supplier - Prime
 - Supplier – Contractor
 - Service Provider

Financial Services

- **Functional Sectors**
 - Banking
 - General
 - Investment
 - Credit
 - Insurance
 - General – Personal & Commercial
 - Specialist – Personal & Commercial
 - Life
 - Health
 - Other – Stocks, ForEx, Etc.
- **Actors / Organisations**
 - Manufacturer
 - Provider
 - Fulfiller
 - Intermediary
 - Aggregator
 - Supplier

IT in the Food Chain

Hard End-Product

- IM&T
 - **Information Mgmt – Back Office**
 - **Technology – Black Art**
- Report to Finance / Engineering
- IT enables end-product
- IT is Necessary
- EA Push to Mgmt
- Patience

Soft End-Product

- IS
 - **Information Services**
- Board-Level CIO
- IT is part of end-product
- IT is Critical
- Mgmt Pull from EA
- Impatience

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EA
Content

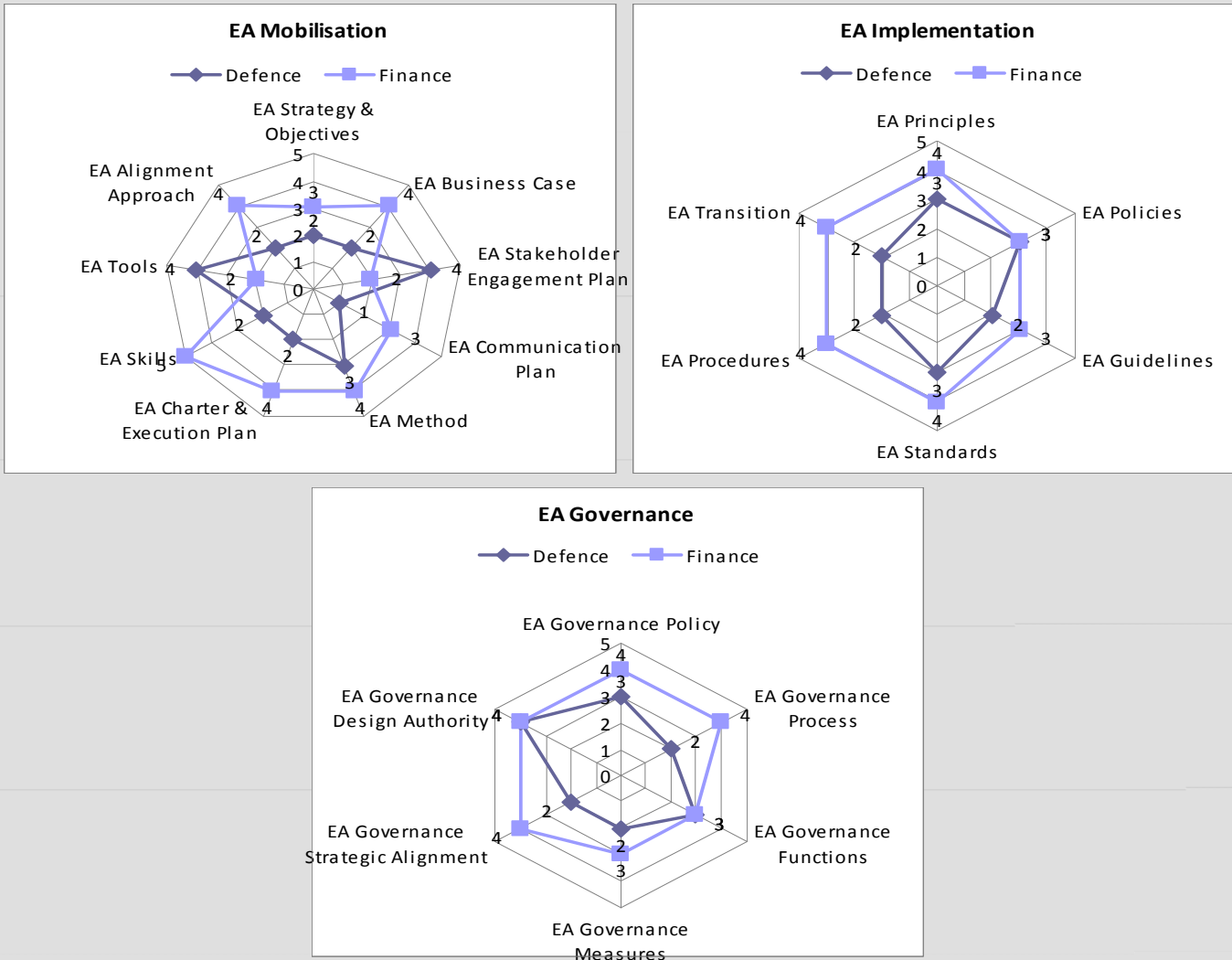
Conclusions
& Trends

EA Comparison Ratings

0	Not present	There is no capability.
1	Initial	The approach to EA is to motivate people to overcome problems and just do it.
2	Managed	The approach to EA is to create disciplined approach within individual domains and to stabilise the work in terms of quality, cost and timescale
3	Standardised	The approach to EA is to establish a standard cross domain and cross business unit operating model and framework
4	Performing	The EA function is now producing results that are having a quantitative effect on the performance of the business and the IT function
5	Optimising	The EA function is now seen as a significant agent in the improvement of the performance of the business over the long run

EA Capability

Enterprise Architecture Capability Model



EA Capability – Mobilisation

D		FS
2	EA Strategy	3
2	Business Case	4
4	Stakeholder Management	2
1	Communications	3
4	Method	4
2	Charter	4
2	Skills	5
4	Tools	2
2	Alignment	4

Complex but tackled

'Scary' language

EA by any other name

Often shoehorned

Breadth

Engineering

Value Proposition

Customer Focus

Sometimes OTT

Buy in resource

Depth

Distrust 'Too Clever'

IT is The Business

EA Capability – Implementation

D		FS
3	Principles	4
3	Policies	3
3	Standards	4
2	Guidelines	3
2	Procedures	4
2	Transition	4

Usually focussed on external integration

Usually focussed on internal integration

'Unique' Ref Archs

Ref Archs = Competitive Advantage

EA Capability – Governance

D		FS	Compliance Reqt
3	Policy	4	All change is Business Change
2	Processes	4	
2	Functions	3	
2	Measures	3	
2	Strategic Alignment	4	Integrated with Corporate Governance
3	Design Authority	4	EA can be the good guys

Often non-prescriptive

Comparing EA

Drivers

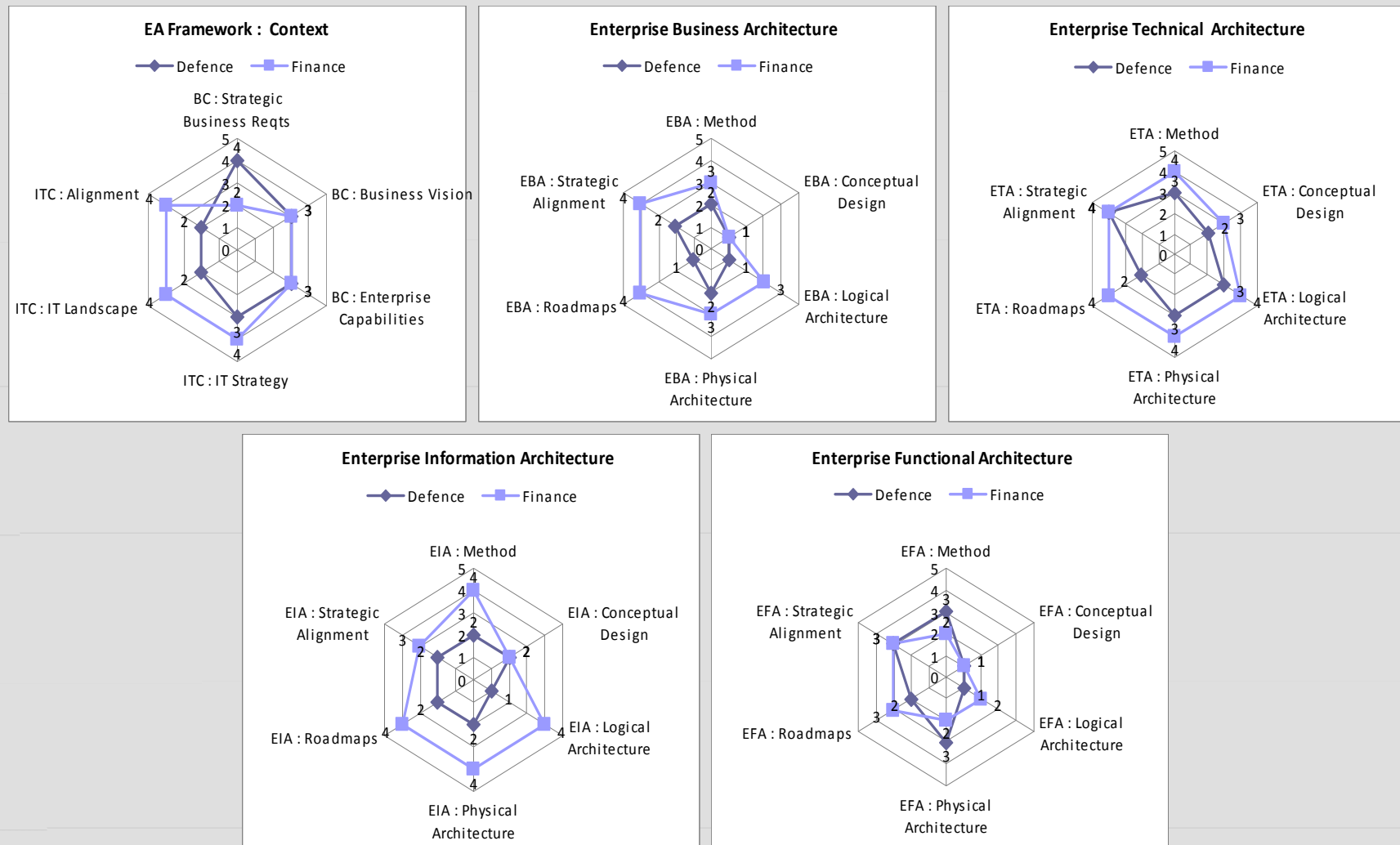
EA
Capability

EA
Content

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EA Content

Enterprise Architecture Content



EA Content - Context

D		FS	
4	Strategic Business Reqs	2	Poor Reqs Mgmt, especially NFRs
3	Business Vision	3	Often today +10%
3	Business Capabilities	3	
3	IT Strategy	4	
2	IT Landscape	4	Required for compliance
2	IT Alignment	4	

EA Content – Business Architecture

D		FS
2	Method	3
1	Conceptual	1
1	Logical	3
2	Physical	3
1	Roadmaps	4
2	Strategic Alignment	4

Enterprise = Stateful Defence Env't

Project-Based Organisation

Real Complexity – not documented

Often Poor

Enterprise = Sector/Role

People / Culture

Benefits of BPR

Complex Detail

Linked to IT

Culture Considered

EA Content – Information Architecture

Focus on External Integration	D		FS	Core
	2	Method	4	
Front-Line Real-Time BI	2	Conceptual	2	Real-Time BI Corporate Memory
	1	Logical	4	MDM
	2	Physical	4	Data Governance
	2	Roadmaps	4	Compliance Reqt
	2	Strategic Alignment	3	

EA Content – Functional Architecture

	D		FS	
	3	Method	2	
IM&T	1	Conceptual	1	IS
	1	Logical	2	
COTS	3	Physical	2	Bespoke & COTS
Legacy Platforms	2	Roadmaps	3	Constant Evolution
	3	Strategic Alignment	3	

EA Content – Technical Architecture

D		FS
3	Method	4
2	Conceptual	3
3	Logical	4
3	Physical	4
2	Roadmaps	4
4	Strategic Alignment	4

Front-Line Resilience

Legacy Reqs

Strategic & Compliant Resilience

Risk Understood

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EA Good Practice

Defence

- **External-Facing Standards**
- **Collaboration**
- **Managing Legacy**
- **Requirements Management**
- **Stakeholder Management**
- **The Wider Enterprise**

Financial Services

- **Capabilities**
 - **Organisation not Project-Based**
 - **Business Cases / Value**
 - **Strategic Alignment**
 - **Boldness / Vision**
 - **BPR**
 - **Risk Management**
 - **Compliance Vehicle**
- **Content**
 - **Information Management**
 - **TCO**
 - **Chunk Complexity**

Defence EA Trends ?

Drivers

- Complexity not an excuse
- Soft End-Product
- Business Service Orientation
- E2E BPR
- Risk Management
- Compliance

Capability

- EA Value Proposition
- EA Criticality & Visibility
- Bold / Vision
- Business Specialism / Understanding
- BI Excellence

Content & Scope

- Long-Term Roadmaps
- Information Architecture
- TCO

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